

# Minutes of the PRIM Administration and Audit Committee Remote Meeting Thursday, November 16, 2023

Committee members attending:

- Robert Brousseau, Chair
- Treasurer Deborah Goldberg
- Patrick Brock
- Catherine D'Amato
- James Hearty
- Dennis Naughton

Committee members not attending:

• Theresa McGoldrick, Esq.

The PRIM Administration and Audit Committee meeting was called to order at 9:35 a.m. Chair Robert Brousseau announced that the meeting was being held in accordance with the provisions of Massachusetts Acts of 2022, Chapter 22, which was most recently amended on March 29, 2023, to include an extension of the 2020 Executive Order 'Suspending Certain Provisions of the Open Meeting Law' until March 31, 2025. All members of the Committee that participated did so remotely via audio/video conferencing, and public access to the deliberations of the Committee was provided via telephone, with all documents referenced at the meeting available to be viewed on PRIM's website (<a href="https://www.mapension.com">www.mapension.com</a>). At the start of the meeting, the names of the members participating remotely were announced.

# I. Approval of the Minutes (Voting Item)

The PRIM Administration and Audit Committee approved (unanimously) by roll call vote the minutes of its August 3, 2023, meeting.

# II. Executive Director / Chief Investment Officer Report

Michael G. Trotsky, CFA, Executive Director, and Chief Investment Officer, made comments to the Committee, including:

Mr. Trotsky began his remarks by highlighting the two audit related items (ACFR and Audit Report) on the agenda and offered well wishes to Brock Romano, KPMG's Senior Audit Partner, and thanked him for all his work throughout the years as Mr. Romano is planning to retire in 2024.

Mr. Trotsky mentioned the modest market decline in the September quarter following three consecutive quarters of robust gains from the end of last year through this past June. In the September quarter, U.S. and emerging markets equities and diversified bonds were down 3% or more, developed international equities were down 4%, while long-duration US Treasury STRIPs were down almost 20%. Mr. Trotsky added that fortunately, PRIM's alternative investments, such as Private Equity, Hedge Funds, Private Debt, Other Credit Opportunities, and Timberland, all posted gains in the September quarter, and as a result, the PRIT Fund fared better, down only 1.7% net of fees in the quarter. This is a strong result in a weak market. The PRIT Fund was down half as much as the markets in the quarter, and this comes after the June fiscal year ended at a record high level.

Mr. Trotsky reiterated that the hallmark of a well-constructed portfolio is that it has components that will perform well in any environment, up or down. Essentially, that is the definition of a diversified portfolio –

it gives us the best chance of strong long-term performance, especially through turbulent markets. PRIM's trailing one-year gain of 9% through September is strong and well above the actuarial rate of return (7%). He added that the 3-, 5-, and 10-year returns also remain strong, up 7.4, 6.8, and 7.8%, respectively – again, driven mainly by the strong performance of alternative investments.

Mr. Trotsky provided as an example, the 3-, 5- and 10-year Private Equity returns that are nearly twice the return of the next best performing asset class, which is Real Estate, and nearly three times the return of global equities and ten times the return of core fixed income. The PRIT Fund is diversified, and is performing well.

# **Organizational Update**

Mr. Trotsky welcomed Richer Leung, who very recently joined PRIM as an Investment Officer on the Public Markets Team. Mr. Leung joined PRIM from DoubleLine Capital, a Los Angeles-based fixed income manager, where he was a data management analyst. He added that before DoubleLine, he was an assistant vice president working on the analytics of CDO (collateralized debt obligations) for US Bank in Boston. He received his B.S. in Business Administration and Management from Boston University and is a CFA charter holder. Richer has a strong background in data analysis and fixed income analytics and will report to Chuck LaPosta, PRIM's Director of Fixed Income.

Mr. Trotsky explained that the Treasurer awarded PRIM with two Commonwealth Citations for Outstanding Performance as follows:

Eliza Haynes was recognized as a key individual on PRIM's award-winning Private Equity team. Ms. Haynes' sourcing and underwriting work has helped establish PRIM's Private Equity portfolio as one of the very best performing in the country and the highest performing asset class in the PRIT Fund by a wide margin. He noted her strong analytical and communication skills.

The PRIM Real Estate Leverage Team was also recognized for an innovative program that works across asset classes to save the PRIT Fund an estimated \$10 million annually in borrowing costs while bolstering the returns of the \$10 billion Real Estate portfolio. The award recognizes the collective contributions of many PRIM teams, including Real Estate, Finance, Public Markets, and Risk. Mr. Trotsky noted he was very proud of the cross-collaboration. He identified the team members as Melissa Ng, Matt Liposky, and George Tsipakis from Investment Operations, Jay Leu from the Risk team, and Dave Gurtz, John La Cara, and Chuck LaPosta from several different groups on the Investment team.

Sara Coelho, Manager of Finance, has also earned the CFA Investment Foundations certificate. Mr. Trotsky noted that Ms. Coelho is very hard working and has put in much effort studying nights and weekends over the last few years. He added that she is a rising star on the Finance team.

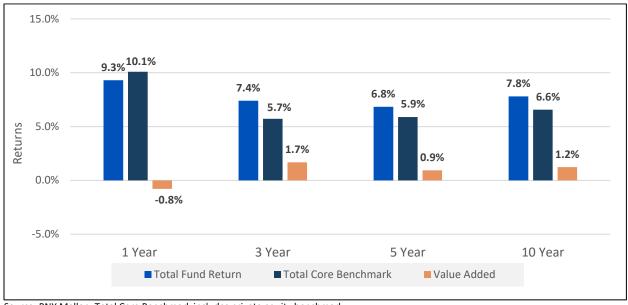
Mr. Trotsky completed his organizational update by congratulating those recognized and mentioning the publication Chief Investment Officer had named him to the 2023 CIO Power 100 list. The designation honors "leaders who continue to guide their funds through volatile times and are disciplined enough to navigate whatever is ahead."

#### **PRIT Fund Performance**

Mr. Trotsky discussed the September 2023 PRIT Fund performance in more detail, referencing the following performance charts:

# **Total PRIT Fund Returns**

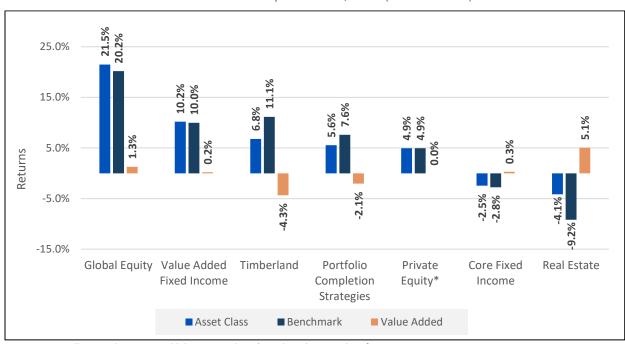
Annualized Returns as of September 30, 2023 (Gross of Fees)



Source: BNY Mellon. Total Core Benchmark includes private equity benchmark.

# **PRIT Asset Class Performance Summary**

One Year ended September 30, 2023 (Gross of Fees)



Source: BNY Mellon. Totals may not add due to rounding. \*Benchmark is actual performance.

# **PRIT Fund Annualized Returns By Asset Class**

(September 30, 2023 - Gross of Fees)

1 Year	3 Year	5 Year	10 Year
GLOBAL EQUITY	PRIVATE EQUITY	PRIVATE EQUITY	PRIVATE EQUITY
21.5%	23.0%	20.0%	20.0%
VALUE-ADDED FIXED INCOME 10.2%	REAL ESTATE 11.5%	REAL ESTATE 8.2%	REAL ESTATE 9.3%
TIMBER	TIMBER	GLOBAL EQUITY	GLOBAL EQUITY
6.8%	8.5%	6.6%	7.8%
PCS	GLOBAL EQUITY	TIMBER	TIMBER
5.6%	7.9%	5.1%	6.1%
PRIVATE EQUITY 4.9%	VALUE-ADDED FIXED INCOME 6.0%	VALUE-ADDED FIXED INCOME 4.9%	VALUE-ADDED FIXED INCOME 4.7%
CORE FIXED INCOME	PCS	PCS	PCS
(2.5%)	5.6%	2.6%	3.7%
REAL ESTATE	CORE FIXED INCOME	CORE FIXED INCOME	CORE FIXED INCOME
(4.1%)	(7.4%)	0.0%	1.9%

Source: BNY Mellon. Returns as of September 30, 2023

# **Market Update**

Mr. Trotsky told the Committee that markets across the board were down in the quarter ended September, ending a three quarter surge, and he is very happy with the long-term performance of the PRIT fund: 1-year up 9.3%, 3-year up 7.4%, 5-year up 6.8%, and 10-year up 7.8%. He added that he is very proud of the PRIT Fund's strong long-term track record and expressed it was important to remind the Committee of how steady the Fund has been. He mentioned that the PRIT Fund has only experienced two down fiscal years since the Global Financial Crisis almost 15 years ago. The PRIT Fund was down 3.4% in Fiscal Year 2022 and down 0.5% in Fiscal Year 2012, and those down years happened during very significant market dislocations.

Fiscal Year 2022 was the year most impacted by the Ukraine war, energy prices, inflation, soaring interest rates, supply chain shortages, and more. U.S. equities were down 10.6%, developed international equities were down 17.7%, emerging markets equities were down 25.2%, and diversified bonds were down 10.3%. The PRIT Fund fared far better, down only 3.4% due to our diversifying assets like Private Equity, Real Estate, and Timberland. The same is true for Fiscal Year 2012. The European Debt Crisis marked that period with Global Equities down 6%, more specifically, developed international and emerging markets equities

down 12 to 17%, respectively. He added that again, the PRIT Fund's diversifying assets, such as Private Equity and Real Estate, were up, enabling the PRIT Fund to remain essentially flat (down a fraction of 1%). PRIM believes this consistent long-term performance in both up markets and down indicates that the PRIT Fund is well constructed with components that will perform well in any environment. This is the hallmark trait of a well-diversified portfolio.

Mr. Trotsky acknowledged that navigating volatile markets like those over the last several years is difficult. He provided examples such as COVID and other viruses, geopolitical tensions, two international wars, domestic political tension and infighting, civil unrest, protests, federal budget showdowns, slowing economic growth worldwide, high inflation, monetary policy tightening across the globe, supply chain shortages, labor shortages, climate change, storms, natural disasters, immigration issues, and more adding this all leads to chaotic and challenging markets. In times like this, it is more important than ever to stay the course, look for opportunities, and remain positive and focused. He reminded the Committee of PRIM's fundamental beliefs: 1) Nobody can predict the future, so we don't try, and 2) nobody can predict the direction of the financial markets, so we don't try.

Mr. Trotsky added that nearly all companies in the S&P 500 have reported Q3 earnings and are quite strong. Reported sales growth has been +2.1%, and earnings +3.0%. More companies beat the top and bottom line than average, and earnings misses were lower than average. The average stock price remained flat after posting results. Perhaps that explains why the VIX index, a common measure of market volatility, fell from 21.7 to 14.5 last week: Markets are not particularly volatile now. 14.5 last week: This is below the 10-year average of 18 and well below the record high of 82.7 in March 2020.

Mr. Trotsky mentioned that U.S. GDP expanded an annualized 4.9% in Q3, the most since Q4 2021, above market forecasts. Consumer spending rose 4.0%, which is also the most since Q4 2021. Retail sales were up 0.7% month over month in September, and August month over month was revised up to 8%, well above expectations. The U.S. unemployment rate increased to 3.9% in October, only slightly exceeding the previous month's figure of 3.8%, and now the auto strikes are over. The U.S. Consumer Price Index remained steady at 3.7% in September. All this led the Federal Reserve to keep the target range for the federal funds rate unchanged at its 22-year high of 5.25%-5.5%. Elsewhere, housing starts rose by 7% month over month in September, and new home sales surged 12% despite higher borrowing costs.

Mr. Trotsky added that in global economic news, Chinese GDP expanded by 4.9% year over year in Q3. Monthly, the Chinese CPI unexpectedly fell by 0.2%, causing some watchers to worry about deflation. Eurozone GDP shrank 0.1% quarter over quarter in September, worse than expected, and on a year by year basis the Eurozone is posting zero growth and higher unemployment – 6.5% on average. In Japan, GDP growth of 1.2% quarter over quarter was the second consecutive quarter of growth, but still below forecast. Unemployment is low at 2.6% and inflation at 3%. Interest rates are still near zero.

Robert Brousseau commented that as a Board member since 1987, he is very proud that the long term strategy of the PRIT Fund has served it well, and the Fund's performance has been strong.

## III. Draft Fiscal Year 2023 Annual Comprehensive Financial Report (ACFR) (Voting Item)

Anthony Falzone, Deputy Executive Director and Chief Operating Officer, began by congratulating Deb Coulter, Chief Financial Officer and Chief Administration Officer and Qingmei Li, Director of Audits and Financial Reporting, for all their work on the various audits that take place every year and the work on the impromptu audits such as the recent examinations by PERAC and the state auditor. He added that working with the auditors and managing the audits on the PRIM side is only half of the story. It takes work from everyone in the organization to achieve clean audits. Qingmei works with Matt Liposky and the Investment Operation's team and other business areas to ensure processes and procedures are followed

throughout the year. This maniacal approach to process, procedure, and transparency is how we arrive at the excellent results we have had in the past and the audit results being reported today.

Anthony Falzone, Chief Operating Officer, explained that the Fiscal Year 2023 Annual Comprehensive Financial Report will be PRIM's 19th annual submission to the Government Finance Officers Association (GFOA) and is designed to provide information that goes above and beyond standard financial statements.

Mr. Falzone described the report's four sections: Introductory, Investment, Financial and Statistical. He reminded the Committee that PRIM's report has received the Certificate of Achievement for Excellence in Financial Reporting for the past 18 straight years and is optimistic that this year's submission will also earn the award. He thanked all the different teams at PRIM and reminded the Committee that this task is a total team effort, singling out Qingmei Li, for her significant contribution.

Dennis Naughton mentioned that he has been on the PRIM Board for a while and commended the team for the quality of reporting and the level of transparency that the annual report provides.

The Administration and Audit Committee voted (unanimously) by roll call vote to recommend to the PRIM Board that it approve the draft Fiscal Year 2023 PRIT Fund Annual Comprehensive Financial Report attached as Appendix D to the Expanded Agenda, and further to authorize the Executive Director to take all actions necessary to effectuate this vote.

# IV. Proposed 2024 PRIM Board and Committee Meeting Schedule

The Administration and Audit Committee voted unanimously to make a recommendation to the PRIM Board that it adopt the proposed 2024 PRIM Board and Committee Meeting Schedule, attached as Appendix E to the Expanded Agenda, and further to authorize the Executive Director to take all actions necessary to effectuate this vote.

# V. Legal/Legislative Update

PRIM's Chief Legal Officer, E. Renee LeFevre, informed the Committee that the PRIM Board self-evaluation survey will be distributed to the PRIM Board next month (December).

Emily Kowtoniuk, Director of Policy & Legislative Affairs in Treasurer Goldberg's office, provided a legislative update. Ms. Kowtoniuk told the Committee that the legislature had entered its holiday recess with no formal sessions until the new year. Ms. Kowtoniuk mentioned that the legislature is still working on closing the books for 2023, along with some additional work to provide additional shelter funding.

#### I. Other Matters:

The Committee members briefly discussed the following topics:

- A. September 2023 PRIM budget
- B. Travel Report
- C. Client Service
- D. Global Investment Performance Standards (GIPS)

## VI. Fiscal Year 2023 Audit Results (Voting item)

Deborah Coulter introduced KPMG Partner Brock Romano and Christine St. Hilaire, who attended the meeting to review their summary of the Fiscal Year 2023 PRIM and PRIT audits and the two Agreed-Upon Procedures (AUPs) that they perform each year. Ms. Coulter began by expressing thanks to Mr. Romano for his guidance and support on the audits and wished him well in the future.

Mr. Romano thanked everyone for their well wishes and added that the team is in good hands with Ms. St. Hilaire as the new lead audit partner.

Ms. Coulter noted that the audits again resulted in unmodified (clean) opinions. Ms. Coulter thanked the Finance and Operations teams for their hard work, especially Qingmei Li, who coordinated the audits and prepared the financial statements. Ms. Coulter then described how adding new innovative investments to the portfolio had greatly increased the complexity of the financial reporting. Ms. Coulter also stated that PRIM and KPMG staff worked very well together.

Ms. St. Hilaire summarized the audit areas of emphasis, highlighting that most of the audit effort is related to investments and valuation.

The Administration and Audit Committee voted (unanimously) by roll call vote to recommend to the PRIM Board that the Board accept 1) the Fiscal Year 2023 PRIM and PRIT audited financial statements, as well as 2) the Agreed-Upon Procedures report on PRIM's Procurement Process for Investment Management and Other Professional Services, and 3) the Agreed-Upon Procedures report on the PRIT Fund's Benchmark Calculation, all as contained in Appendix H to the Expanded Agenda.

The PRIM Administration and Audit Committee meeting adjourned at 10:55 a.m.

In accordance with audit best practices, the PRIM Administration and Audit Committee members were provided with an opportunity to speak with the auditors without staff present.

# <u>List of documents and exhibits used during the meeting:</u>

- Minutes of the PRIM Administration and Audit Committee Meeting of August 3, 2023
- PRIT Fund Performance Report (September 30, 2023)
- BNY Mellon Gross of Fees Performance Report (September 30, 2023)
- Draft Fiscal Year 2023 Annual Comprehensive Financial Report
- Proposed 2024 PRIM Board and Committee Meeting Schedule
- September 2023 PRIM Operating Budget
- Travel Report
- KPMG 2023 Audit Results Report